

# KIM LOONG

(KIML MK, KIML.KL) 30 Jun 2025

# Milling hit by lower OER

BUY

(Maintained)

## **Company report**

Gan Huey Ling, CFA

gan-huey-ling@ambankgroup.com 03 2036 2305

Rationale for report: Company Results

| Price<br>Target price<br>52-week High/Low | <b>RM2.2</b><br><b>RM2.7</b><br>RM2.6 |         |         |       |
|-------------------------------------------|---------------------------------------|---------|---------|-------|
| Key Changes Target price EPS              | <b>\$</b>                             |         |         |       |
| YE to Jan                                 | FY25                                  | FY26F   | FY27F   | FY28  |
| Povonuo (PMmil)                           | 1 694 0                               | 1 7/0 7 | 1 750 7 | 1 770 |

| YE to Jan             | FY25    | FY26F   | FY27F   | FY28F   |
|-----------------------|---------|---------|---------|---------|
|                       |         |         |         |         |
| Revenue (RMmil)       | 1,684.0 | 1,740.7 | 1,759.7 | 1,770.5 |
| Net Profit (RMmil)    | 161.4   | 168.7   | 172.2   | 177.9   |
| FD EPS (sen)          | 16.7    | 17.2    | 17.5    | 18.1    |
| EPS growth (%)        | 9.2     | 3.1     | 2.1     | 3.3     |
| Consensus net (RMmil) |         | 175.5   | 169.3   | 170.5   |
| DPS (sen)             | 15.0    | 16.0    | 17.0    | 18.0    |
| FD PE (x)             | 13.4    | 13.0    | 12.8    | 12.4    |
| EV/EBITDA (x)         | 6.7     | 6.1     | 5.9     | 5.5     |
| Div yield (%)         | 6.7     | 7.1     | 7.6     | 8.0     |
| ROE (%)               | 18.5    | 19.0    | 19.2    | 19.8    |
| Net gearing (%)       | na      | na      | na      | na      |

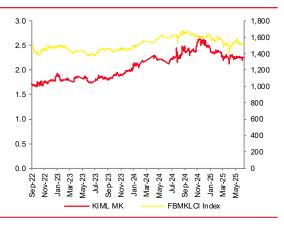
#### Stock and Financial Data

| Charas Outstanding (million) | 000.4   |
|------------------------------|---------|
| Shares Outstanding (million) | 982.1   |
| Market Cap (RM mil)          | 2,199.9 |
| Book value (RM/share)        | 0.91    |
| P/BV (x)                     | 2.5     |
| ROE (%)                      | 18.5    |
| Net Gearing (%)              | na      |

Major Shareholders Sharikat Kim Loong (64.4%) Teo Chuan Keng (2.1%)

Free Float (%) 35.6 Avg Daily Value (RM mil) 0.2

| Price performance | 3mth | 6mth  | 12mth |  |
|-------------------|------|-------|-------|--|
| Absolute (%)      | -0.0 | -12.1 | +6.7  |  |
| Relative (%)      | +0.2 | -7.0  | +13.4 |  |



#### **Investment Highlights**

Kim Loong Resources' (KLR) net profit fell by 15.3% YoY to RM41.9mil in 1QFY26 due to a decline in milling profits. Going forward, we believe that milling earnings would recover on the back of a higher amount of FFB processed and milling processing charges. Also, as FFB purchases have been exempted from the 5% sales tax, our FY26F net profit forecast for KLR is expected to remain intact. We maintain BUY on KLR with a target price of RM2.75/share. We like KLR for its pure exposure to CPO prices and attractive dividend yield of more than 6%.

- BUY with an unchanged TP of RM2.75/share. Our TP was derived by assuming a CY26F PE of 16x, which is below the five-year average of 18x. We applied a discount to account for KLR's high proportion of ageing oil palm trees, which may affect FFB yields in the future. Roughly 31% of KLR's planted areas are more than 20 years old.
- KLR's 1QFY26 results were within our forecast. We expect KLR's net profit to peak in 3QFY26 as FFB production is envisaged to reach the highest level in August or September. At the same time, we believe that CPO prices would sustain at RM4,000/tonne supported by high prices of soybean oil.
- KLR's revenue rose by 6% YoY to RM411.7mil in 1QFY26 underpinned by strong palm product prices. Average CPO price climbed by 10.6% to RM4,622/tonne in 1QFY26 from RM4,180/tonne in 1QFY25. FFB output inched up by 3% YoY in 1QFY26. Although KLR's FFB production was weak in February and March, output rebounded by 15.4% YoY in April after floods in Johor eased.
- Milling EBIT (milling and biogas) dived by 43.8% YoY to RM21.8mil in 1QFY26. Milling EBIT margin declined to 5.4% in 1QFY26 from 10.2% in 1QFY25 as oil extraction rate declined. Going forward, we believe that milling margins would rebound as KLR has raised the milling processing charges by RM15/tonne to RM95/tonne.

## Company profile

Kim Loong Resources (KLR) is involved in the milling and sale of CPO. The group also sells electricity generated from the biogas plants to Tenaga Nasional (TNB).

Plantation generated 51% of FY24 EBIT while milling (milling and sale of electricity) accounted for the balance 49%. KLR does not have downstream operations.

KLR's customers are TNB and palm refineries in Sabah and Johor.

KLR has planted areas of 16,596ha. About 78% of the landbank are located in Sabah. Another 7% are located in Kota Tinggi, Johor while the balance 15% are in Sarawak. In Sabah, KLR's oil palm estates are in Keningau, Sandakan and Telupid.

KLR has three palm oil mills with total milling capacity of 240 tonnes per hour. The mills are located in Keningau, Telupid and Kota Tinggi. KLR also has three biogas plants. They are located next to the group's palm oil mills in Sabah and Johor. Net export capacity of the biogas plants is 5.3MW.

KLR's competitive advantage lies in its pure exposure to CPO prices and recurring income from the sale of electricity to TNB. KLR's balance sheet is healthy. The group was in a net cash of RM363.7mil as at end-January 2025.

#### Investment thesis and catalysts

We have a BUY on KLR as being a pure planter, the group would benefit from rising CPO prices.

Share price kickers are stronger-than-expected earnings and acquisition of a plantation estate.

### Valuation methodology

We applied a CY26F PE of 16x to arrive at KLR's fair value of RM2.75/share. The PE of 16x is below the five-year average of 18x. We applied a discount as future FFB yields may be affected by ageing oil palm trees.

## Risk factors

Key risks are weaker-than-expected FFB production and a fall in CPO prices. We estimate that KLR's net profit would fall by 5% to 7% for every RM100/tonne decline in CPO price.

## **EXHIBIT 1: EARNINGS TABLE**

|                              |         |         |        | 10=1/0= | 40=1/44 | 0/ 0 0 |
|------------------------------|---------|---------|--------|---------|---------|--------|
| YE 31 Jan (RMm)              | 1QFY25  | 1QFY26  | % YoY  | 4QFY25  | 1QFY26  | % QoQ  |
| Turnover                     | 388.4   | 411.7   | 6.0    | 443.3   | 411.7   | (7.1)  |
| Cost of sales                | (308.0) | (334.8) | 8.7    | (383.3) | (334.8) | (12.7) |
| Gross profit                 | 80.4    | 77.0    | (4.3)  | 60.0    | 77.0    | 28.2   |
| Other income                 | 7.9     | 7.0     | (10.5) | 7.8     | 7.0     | (9.5)  |
| Operating expenses           | (11.4)  | (13.1)  | 14.8   | (26.3)  | (13.1)  | (50.3) |
| inance costs                 | (0.6)   | (2.0)   | >100   | (1.6)   | (2.0)   | 22.2   |
| Pre-tax profit               | 76.3    | 69.0    | (9.6)  | 39.9    | 69.0    | 72.8   |
| Тах                          | (17.7)  | (16.4)  | (7.2)  | (9.5)   | (16.4)  | 72.3   |
| Minority interest            | (9.1)   | (10.7)  | 16.6   | (7.6)   | (10.7)  | 40.0   |
| Net profit                   | 49.5    | 41.9    | (15.3) | 22.8    | 41.9    | 83.9   |
| EPS (sen)                    | 5.1     | 4.3     | (15.6) | 2.3     | 4.3     | 83.7   |
| OPS (sen)                    | -       | -       |        | 5.0     | -       |        |
| Gross profit margin (%)      | 20.7    | 18.7    |        | 13.5    | 18.7    |        |
| Effective tax rate (%)       | 23.1    | 23.8    |        | 23.8    | 23.8    |        |
| Average CPO price (RM/tonne) | 4,180   | 4,622   | 10.6   | 4,944   | 4,622   | (6.5)  |
| FFB production (tonnes)      | 77,317  | 79,668  | 3.0    | 68,944  | 79,668  | 15.6   |

Source: Bursa Announcement

# **EXHIBIT 2: VALUATIONS**

| Target PE (x)              | 16   |
|----------------------------|------|
| CY26F EPS (sen)            | 17.6 |
| ESG premium                | -    |
| 12-month target price (RM) | 2.75 |

## **EXHIBIT 3: ESG MATRIX**

|   | Environmental assessment                     | Parameters                          | Weightage |          | Rating |          | Rationale |   |                                                          |
|---|----------------------------------------------|-------------------------------------|-----------|----------|--------|----------|-----------|---|----------------------------------------------------------|
| 1 | RSPO certification                           | 100% certification                  | 33%       | *        | *      | l        |           |   | MSPO, ISCC and INS certified                             |
| 2 | Supply chain auditing                        | 100% traceable                      | 33%       | *        | *      | *        | *         | * | Full traceability of FFB                                 |
|   | GHG emissions                                | Net zero by 2050F                   | 33%       | *        | *      | *        |           |   | Recorded 31mil cubic metres of GHG                       |
| 3 | OTTO ETTISSIOTS                              | Netzero by 2000i                    | 3376      |          |        |          |           |   | captured in FY25 (FY24: 34mil)                           |
|   |                                              |                                     |           |          |        |          |           |   |                                                          |
|   |                                              |                                     |           |          |        |          |           |   |                                                          |
|   |                                              |                                     |           |          |        |          |           |   |                                                          |
|   |                                              |                                     |           |          |        |          |           |   |                                                          |
|   | Weighted score for evironmental assessment   |                                     | 100%      | *        | *      | *        |           |   |                                                          |
|   | Social assessment                            |                                     |           |          |        |          |           |   |                                                          |
| 1 | Migrant workers welfare                      | Number of Workers grievances        | 40%       | *        | *      |          |           |   | No disclosure                                            |
| 2 | Work site safety                             | Zero fatalities                     | 30%       | *        | *      | *        | *         | * | Zero in FY25                                             |
|   | •                                            |                                     |           | *        | *      |          |           |   |                                                          |
| 3 | Accident frequency rate for mil hours worked | Below 10                            | 30%       |          | . *    |          | *         |   | 6.2 in FY25 vs. 11.4 in FY24                             |
|   |                                              |                                     | 1         |          |        |          |           |   |                                                          |
|   |                                              |                                     | 1         |          |        |          |           |   |                                                          |
|   |                                              |                                     |           |          |        |          |           |   |                                                          |
|   | Weighted score for social assessment         |                                     | 100%      | *        | *      | *        |           |   |                                                          |
|   |                                              |                                     |           |          |        |          |           |   |                                                          |
|   | Governance assessment                        |                                     |           |          |        |          |           |   |                                                          |
|   |                                              |                                     |           |          |        |          |           |   | RM21.9mil in FY25vs. RM16.3mil in                        |
|   | Related party transactions                   | Value of RPTs                       | 40%       | *        | *      | *        |           |   | FY24, mainly purchases of goods and                      |
| 1 |                                              |                                     | 1         |          |        |          |           |   | services with holding co 45% of executives were women in |
| 2 | % of women in workforce                      | % of women                          | 30%       | *        | *      | *        |           |   | FY25 vs. 43% in FY24                                     |
|   |                                              | Total value of remuneration or % of | +         | <b>-</b> |        | <b>-</b> | -         |   | RM10.7mil in FY25 vs. RM9.7mil in                        |
| 3 | Remuneration to directors                    | salary costs                        | 30%       | *        | *      | *        |           |   | FY24                                                     |
| ٣ |                                              |                                     |           |          |        |          |           |   |                                                          |
|   |                                              |                                     |           |          |        |          |           |   |                                                          |
|   |                                              |                                     |           |          |        |          |           |   |                                                          |
|   | Weighted score for governance assessment     |                                     | 100%      | *        | *      | *        |           |   |                                                          |
|   | -                                            |                                     |           |          |        |          |           |   |                                                          |
|   |                                              |                                     |           |          |        |          |           |   |                                                          |
|   | Environmental score                          | ·                                   | 50%       | *        | *      | *        |           |   |                                                          |
|   | Social score                                 |                                     | 30%       | *        | *      | *        |           |   |                                                          |
|   | Governance score                             |                                     | 20%       | *        | *      | *        |           |   |                                                          |
|   | Overall ESG Score                            |                                     | 100%      | *        | *      | *        |           | 1 |                                                          |

Source: AmInvestment Bank

| EXHIBIT 4: FINANCIAL DATA                                                                                                                 |                                 |                          |                          |                          |                          |  |  |
|-------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--|--|
| Income Statement (RMmil, YE 31 Jan)                                                                                                       | 2024                            | 2025                     | 2026F                    | 2027F                    | 2028F                    |  |  |
| Revenue                                                                                                                                   | 1,526.1                         | 1,684.0                  | 1,740.7                  | 1,759.7                  | 1.770.5                  |  |  |
| EBITDA                                                                                                                                    | 252.5                           | 267.8                    | 293.5                    | 299.7                    | 310.4                    |  |  |
| Depreciation                                                                                                                              | (43.6)                          | (43.2)                   | (45.8)                   | (48.0)                   | (49.2)                   |  |  |
| Operating income (EBIT)                                                                                                                   | 208.9                           | 224.6                    | 247.7                    | 251.6                    | 261.2                    |  |  |
|                                                                                                                                           |                                 |                          |                          |                          |                          |  |  |
| Other income & associates                                                                                                                 | 17.6                            | 25.1                     | 15.0                     | 15.0                     | 16.0                     |  |  |
| Net interest                                                                                                                              | 5.8                             | 5.7                      | 7.3                      | 9.2                      | 11.2                     |  |  |
| Exceptional items                                                                                                                         | 0.0                             | 0.0                      | 0.0                      | 0.0                      | 0.0                      |  |  |
| Pretax profit                                                                                                                             | 232.3                           | 255.3                    | 270.0                    | 275.8                    | 288.4                    |  |  |
| Taxation                                                                                                                                  | (54.4)                          | (60.7)                   | (64.8)                   | (63.4)                   | (66.3)                   |  |  |
| Minorities/pref dividends                                                                                                                 | (30.1)                          | (33.2)                   | (36.5)                   | (40.1)                   | (44.1)                   |  |  |
| Net profit                                                                                                                                | 147.8                           | 161.4                    | 168.7                    | 172.2                    | 177.9                    |  |  |
| Balance Sheet (RMmil, YE 31 Jan)                                                                                                          | 2024                            | 2025                     | 2026F                    | 2027F                    | 2028F                    |  |  |
| Fixed assets                                                                                                                              | 275.1                           | 289.4                    | 293.6                    | 295.6                    | 296.4                    |  |  |
| Intangible assets                                                                                                                         | -                               | -                        | -                        | -                        | -                        |  |  |
| Other long-term assets                                                                                                                    | 468.0                           | 459.5                    | 459.5                    | 459.5                    | 459.5                    |  |  |
| Total non-current assets                                                                                                                  | 743.1                           | 748.9                    | 753.1                    | 755.1                    | 755.9                    |  |  |
| Cash & equivalent                                                                                                                         | 418.8                           | 524.2                    | 576.2                    | 634.3                    | 694.4                    |  |  |
| •                                                                                                                                         |                                 |                          |                          |                          |                          |  |  |
| Stock                                                                                                                                     | 43.0                            | 38.6                     | 47.7                     | 48.2                     | 48.5                     |  |  |
| Debtors                                                                                                                                   | 43.1                            | 51.2                     | 47.7                     | 48.2                     | 48.5                     |  |  |
| Other current assets                                                                                                                      | 8.7                             | 9.3                      | 9.3                      | 9.3                      | 9.3                      |  |  |
| Total current assets                                                                                                                      | 513.6                           | 623.4                    | 680.9                    | 740.1                    | 8.008                    |  |  |
| Creditors                                                                                                                                 | 91.8                            | 93.2                     | 100.8                    | 101.7                    | 101.5                    |  |  |
| Short-term borrowings                                                                                                                     | 16.0                            | 25.1                     | 25.1                     | 25.1                     | 25.1                     |  |  |
| Other current liabilities                                                                                                                 | 41.8                            | 20.6                     | 20.6                     | 20.6                     | 20.6                     |  |  |
| Total current liabilities                                                                                                                 | 149.5                           | 138.9                    | 146.6                    | 147.4                    | 147.3                    |  |  |
| Long-term borrowings                                                                                                                      | 35.5                            | 135.3                    | 148.9                    | 163.8                    | 180.1                    |  |  |
| Other long-term liabilities                                                                                                               | 91.3                            | 97.6                     | 90.0                     | 90.0                     | 90.0                     |  |  |
| Total long-term liabilities                                                                                                               | 126.8                           | 232.9                    | 238.9                    | 253.8                    | 270.1                    |  |  |
| Shareholders' funds                                                                                                                       | 864.9                           | 882.0                    | 893.6                    | 898.9                    | 900.1                    |  |  |
|                                                                                                                                           | 115.5                           | 118.4                    | 154.9                    | 195.0                    | 239.2                    |  |  |
| Minority interests<br>BV/share (RM)                                                                                                       | 0.89                            | 0.91                     | 0.91                     | 0.92                     | 0.92                     |  |  |
| Cash Flow (RMmil, YE 31 Jan)                                                                                                              | 2024                            | 2025                     | 2026F                    | 2027F                    | 2028F                    |  |  |
| Receipts from customers                                                                                                                   | 1,537.4                         | 1,683.4                  | 1,740.7                  | 1,759.7                  | 1,770.5                  |  |  |
| Payments to suppliers and employees                                                                                                       | (1,249.4)                       | (1,390.0)                | (1,490.4)                | (1,502.6)                | (1,505.1)                |  |  |
| Interest paid                                                                                                                             | (2.5)                           | (2.2)                    | (3.0)                    | (3.0)                    | (3.0)                    |  |  |
| Income tax (paid)/refunded                                                                                                                | (50.6)                          | (43.0)                   | (64.8)                   | (63.4)                   | (66.3)                   |  |  |
| Cash flow from operations                                                                                                                 | 234.9                           | 248.2                    | 182.5                    | 190.7                    | 196.1                    |  |  |
| Capital expenditure                                                                                                                       | (44.5)                          | (54.6)                   | (55.0)                   | (55.0)                   | (55.0)                   |  |  |
|                                                                                                                                           |                                 |                          | , ,                      |                          | , ,                      |  |  |
| Net investments & sale of fixed assets                                                                                                    | (71.5)                          | (23.4)                   | 0.0                      | 0.0                      | 0.0                      |  |  |
| Others                                                                                                                                    | 0.0                             | (9.0)                    | (9.0)                    | (9.0)                    | (9.0)                    |  |  |
| Cash flow from investing                                                                                                                  | (116.0)                         | (87.0)                   | (64.0)                   | (64.0)                   | (64.0)                   |  |  |
| Debt raised/(repaid)                                                                                                                      | (7.0)                           | 109.5                    | 13.5                     | 14.9                     | 16.4                     |  |  |
| Equity raised/(repaid)                                                                                                                    | 8.1                             | 5.2                      | 0.0                      | 0.0                      | 0.0                      |  |  |
| Dividends paid                                                                                                                            | (179.5)                         | (203.6)                  | (78.6)                   | (83.5)                   | (88.4)                   |  |  |
| Others                                                                                                                                    | 0.0                             | (0.7)                    | 0.0                      | 0.0                      | 0.0                      |  |  |
| Cash flow from financing                                                                                                                  | (178.4)                         | (89.7)                   | (65.0)                   | (68.6)                   | (72.0)                   |  |  |
| Net cash flow                                                                                                                             | (59.5)                          | 71.5                     | 53.5                     | 58.2                     | 60.1                     |  |  |
| Net cash/(debt) b/f                                                                                                                       | 233.9                           | 174.4                    | 247.4                    | 300.9                    | 359.0                    |  |  |
| Forex                                                                                                                                     | 0.0                             | 0.0                      | 0.0                      | 0.0                      | 0.0                      |  |  |
| Net cash/(debt) c/f                                                                                                                       | 174.4                           | 245.9                    | 300.9                    | 359.0                    | 419.1                    |  |  |
| Key Ratios (YE 31 Jan)                                                                                                                    | 2024                            | 2025                     | 2026F                    | 2027F                    | 2028F                    |  |  |
| Revenue growth (%)                                                                                                                        | -20.0                           | 10.3                     | 3.4                      | 1.1                      | 0.6                      |  |  |
| EBITDA growth (%)                                                                                                                         | -8.0                            | 6.0                      | 9.6                      | 2.1                      | 3.6                      |  |  |
|                                                                                                                                           | 15.2                            | 15.2                     | 15.5                     | 15.7                     | 16.3                     |  |  |
|                                                                                                                                           |                                 |                          | 9.7                      | 9.8                      | 10.0                     |  |  |
| Pretax margins (%)                                                                                                                        |                                 | чn                       |                          |                          |                          |  |  |
| Pretax margins (%) Net profit margins (%)                                                                                                 | 9.7                             | 9.6                      |                          |                          |                          |  |  |
| Pretax margins (%)<br>Net profit margins (%)<br>Interest cover (x)                                                                        | 9.7<br>na                       | na                       | na                       | na                       | na                       |  |  |
| Pretax margins (%) Net profit margins (%) Interest cover (x) Effective tax rate (%)                                                       | 9.7<br>na<br>23.4               | na<br>23.8               | na<br>24.0               | na<br>23.0               | na<br>23.0               |  |  |
| Pretax margins (%) Net profit margins (%) Interest cover (x) Effective tax rate (%) Net dividend payout (%)                               | 9.7<br>na<br>23.4<br>85.6       | na<br>23.8<br>90.9       | na<br>24.0<br>93.1       | na<br>23.0<br>96.9       | na<br>23.0<br>99.4       |  |  |
| Pretax margins (%) Net profit margins (%) Interest cover (x) Effective tax rate (%) Net dividend payout (%) Trade debtors turnover (days) | 9.7<br>na<br>23.4<br>85.6<br>10 | na<br>23.8<br>90.9<br>11 | na<br>24.0<br>93.1<br>10 | na<br>23.0<br>96.9<br>10 | na<br>23.0<br>99.4<br>10 |  |  |
| Pretax margins (%) Net profit margins (%) Interest cover (x) Effective tax rate (%) Net dividend payout (%)                               | 9.7<br>na<br>23.4<br>85.6       | na<br>23.8<br>90.9       | na<br>24.0<br>93.1       | na<br>23.0<br>96.9       | na<br>23.0<br>99.4       |  |  |

Source: Company, AmInvestment Bank estimates

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